

Australian Philatelic Federation Limited

**ACN 008 603 763
ABN 43 008 603 763**

**40th ANNUAL REPORT
PRESENTED TO
ANNUAL GENERAL MEETING**



MELBOURNE, AUSTRALIA

29 AUGUST 2015

2015 Annual Report

Cover page

Index

President's Report

Secretary's Report

Financial Report [see separate PDF]

Vice-President's Report[+ see separate Strategic Plan]

Philatelic Development Officer's Report

International Officer's Report

Immediate Past President's Report

FIP Astro Philately Commission Delegate's Report

FIP Thematic Philately Commission Delegate's Report

FIP Postal Stationery Commission Delegate's Report

FIP Aerophilately Commission Delegate's Report

FIP Maximaphily Commission Delegate's Report

FIP Postal History Commission Delegate's Report

FIP Revenues Commission Delegate's Report

FIP Traditional Commission Delegate's Report

FIP Youth Commission Delegate's Report

FIP Fight Against Forgeries Delegate's Report

Frugal Philately Convener's Report

Polar Philately Convener's Report

Picture Postcard Convener's Report

One Frame Co-ordinator's Report

First Day Covers Co-ordinator's report

Cinderella Class Convener's Report

Archival Products Manager's Report

Data Base Project Officer's Report

Archivist Project Officer's Report

Frames Project Officer's Report

Judges Register Project Officer's Report

Publication Assistance Officer's report

Research Assistance Services Co-ordinator's report

Website Officer's Report

State Council Forum Co-ordinator's Report

APF News Report

ACT Philatelic Council Report

NSW Philatelic Development Council Report

Queensland Philatelic Council Report

South Australia Philatelic Council Report

Tasmanian Stamp Council Report

Victorian Philatelic Council Report

Western Australian Philatelic Council Report

APF EXECUTIVE OFFICER'S REPORTS

President's Report

Australia has enjoyed a busy and successful Philatelic Year once again. Stamp Collecting is thriving at all levels, from the accumulator of stamps to the International Exhibitor. The King of Hobbies continues to fascinate and enthrall. Auction prices for good material are high and exhibitions all over Australia and the world are well-supported.

We have recognised at the Australian Philatelic Federation that the traditional growth areas in stamp-collecting are changing. The average young person in Australia does not show interest and we are starting to look elsewhere as well. The so-called 'Baby-Boomer' Generation is aging and tends to have some disposable income and time on their hands. There seems to be a renewed interest in the Arts and Culture, as well as collecting things. We as a federation are starting to target this demographic.

The number of Stamp Clubs is shrinking, with amalgamations and losses. This seems inevitable with the passage of time, but the Australian Philatelic Federation has noticed this and has been looking at ways to slow this decline. One of these ways is the incorporation of Picture Postcard collecting into Philately, with exhibits accepted at State and National Shows and judged by the same Jury. This is an ongoing process that is already showing great results. There are some ardent Australian Philatelists that are now strenuously collecting Picture Postcards and showing them to great acclaim!

I would like to thank my Executive for an excellent and very supportive last two years. It has been a great learning experience personally and I am very appreciative of the chance to meet local, national and international 'stamp people'. It really adds much to what can be a rather solitary hobby if one lets it!

Dr Philip Levine

3rd August 2015

DIRECTORS' REPORT

Your Directors present their report on the company for the financial year ended 30 June 2015
The Directors of the Company in office at the date of this report are:

| Name | Qualifications | Experience | Special Responsibilities |
|--------------------------|---|-------------------|---------------------------------|
| P B Levine | Doctor - General Practitioner | 36 years | President |
| G M Stafford | Dip Electrical Engineering | 31 years | Vice President |
| D J Fuller | B Sc (Hons), Retired Assistant Director | 35 years | Immediate Past President |
| D J Figg | BA (Acc), CPA, MACS, PCP, Retired Manager | 40 years | Treasurer |
| A J Moore | Retired Manufacturing Supervisor | 40 years | Secretary |
| G J Brown | Dip (Acc), Retired Managing Director | 41 years | International Officer |
| I J McMahan | B Sc, PhD, Retired University Administrator | 33 years | Philatelic Development Officer |
| J Trinidad | Retired Bricklayer | 37 years | Public Relations Officer |
| (Resigned 11/02/2015) | | | |
| Y Trinidad | Cert 3 Children's Services | 23 years | Youth Development Officer |
| (Resigned 08/11/2014) | | | |

Directors Meetings

The directors of the company met six times during the financial year. The number of meetings attended by each of the directors during the year were:

| Directors | Directors Meetings |
|------------------|---------------------------|
| P B Levine | 6 |
| G M Stafford | 6 |
| D J Fuller | 5 |
| D J Figg | 5 |
| A J Moore | 6 |
| G J Brown | 6 |
| I J McMahan | 6 |
| J Trinidad | 1 |
| Y Trinidad | 1 |

Principal Activities

The principal activities of the company in the course of the financial year were the promotion and development of philately and the provision of consultancy services to Australia Post. No significant change in the nature of that activity occurred during the year.

Profit

The net operating profit of the company after providing for income tax was \$2,572.

Dividend

Being a company limited by guarantee, no dividend was either recommended or paid.

DIRECTORS' REPORT

Review of Operations

A review of operations of the company during the financial year and the results of those operations found that changes in demand have seen a increase in income of 4.83% to \$161,600. Expenditure of \$157,926 represented an increase of 10.14% on the previous year.

Significant Changes in the State of Affairs

No significant changes in the state of affairs of the company occurred during the financial year.

Matters Subsequent to the End of the Financial Year

No matter or circumstances has arisen since the end of the financial year, which had or could have a significant effect on the company's operations, the results of those operations, or its state of affairs in subsequent financial years.

Likely Developments and Results

The directors do not expect any developments in the operations of the company which could affect the expected results of those operations in subsequent financial years.

Environmental Issues

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

Directors & Officers Indemnification

The company has not, during or since the financial year, in respect of any person who is or has been an officer or auditor of the company or a related body corporate indemnified or made any relevant agreement for indemnifying against a liability incurred as an officer, including any costs and expenses in successfully defending legal proceedings; or paid or agreed to pay a premium in respect of a contract insuring against a liability incurred as an officer for the costs or expenses to defend legal proceedings.

During or since the financial year the company has paid premiums to insure each of the directors, officers and or committee members against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of director, officer or committee member, other than conduct involving wilful breach of duty in relation to the company. The amount of the premium for the 2015 financial year was \$10,284.

Members' Guarantee

The company is limited by guarantee. If the company is wound up, the Constitution states that each member is required to contribute a maximum of \$2 each towards meeting any outstanding obligations of the company. At 30 June 2015 the number of members was 7 (2014:7).

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 JUNE 2015

| | Note | 2015 \$ | 2014 \$ |
|---|------|------------|------------|
| Sales Revenue | 2 | 161,600 | 154,160 |
| Cost of sales | 3 | (15,155) | (8,063) |
| Depreciation expense | | (9,221) | (8,743) |
| Projects, grants and donations | | (32,440) | (15,516) |
| Store occupancy expenses | | (4,939) | (4,020) |
| APF news | | (6,395) | (6,740) |
| Administration expenses | | (74,392) | (85,657) |
| Overseas representation | | (15,384) | (14,644) |
| | | <hr/> | <hr/> |
| Profit/(loss) before income tax | | 3,674 | 10,777 |
| Income Tax Expense | 4 | (1,102) | (3,233) |
| | | <hr/> | <hr/> |
| Profit/(loss) for the year | | 2,572 | 7,544 |
| Profit/(loss) attributable to the members of the entity | | <hr/> | <hr/> |
| | | 2,572 | 7,544 |
| Other comprehensive income for the year | | <hr/> | <hr/> |
| | | - | - |
| Total comprehensive income attributable to members of the entity | | <hr/> | <hr/> |
| | | 2,572 | 7,544 |

The accompanying notes form part of these financial statements

STATEMENT OF FINANCIAL POSITION
FOR THE YEAR ENDED 30 JUNE 2015

| | Note | 2015 \$ | 2014 \$ |
|----------------------------------|------|----------------|----------------|
| ASSETS | | | |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | 6 | 56,775 | 55,499 |
| Trade and other receivables | 7 | 1,749 | 1,893 |
| Inventories | 8 | 15,627 | 11,020 |
| Financial assets | 11 | 125,499 | 121,963 |
| Income tax refundable | 9 | - | - |
| Other current assets | 10 | 3,945 | 3,775 |
| TOTAL CURRENT ASSETS | | <u>203,595</u> | <u>194,150</u> |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 12 | 12,813 | 18,583 |
| Deferred tax asset | 13 | 6,460 | 7,563 |
| Other non current assets | 14 | 750 | 750 |
| TOTAL NON-CURRENT ASSETS | | <u>20,023</u> | <u>26,896</u> |
| TOTAL ASSETS | | <u>223,618</u> | <u>221,046</u> |
| LIABILITIES | | | |
| TOTAL CURRENT LIABILITIES | | <u>-</u> | <u>-</u> |
| TOTAL LIABILITIES | | <u>-</u> | <u>-</u> |
| NET ASSETS | | <u>223,618</u> | <u>221,046</u> |
| EQUITY | | | |
| Retained earnings | | <u>223,618</u> | <u>221,046</u> |
| TOTAL EQUITY | | <u>223,618</u> | <u>221,046</u> |

The accompanying notes form part of these financial statements

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 JUNE 2015

| | \$ RETAINED EARNINGS | \$ TOTAL |
|---|----------------------------|-----------------------|
| Balance at 1 July 2013 | 213,502 | 213,502 |
| Profit / (Loss) attributable to members | <u>7,544</u> | <u>7,544</u> |
| Balance at 30 June 2014 | <u>221,046</u> | <u>221,046</u> |
| Profit / (Loss) attributable to members | <u>2,572</u> | <u>2,572</u> |
| Balance at 30 June 2015 | <u><u>223,618</u></u> | <u><u>223,618</u></u> |

The accompanying notes form part of these financial statements

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 JUNE 2015

| | Note | 2015 | 2014 |
|--|-------------|-------------|-------------|
| | | \$ | \$ |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Receipts from customers | | 160,069 | 147,926 |
| Payments to suppliers and employees | | (155,769) | (118,256) |
| Interest received | | 3,963 | 5,294 |
| Income tax paid | | - | 6,234 |
| | | <hr/> | <hr/> |
| Net cash provided by operating activities | 15 | 8,263 | 41,198 |
| | | <hr/> | <hr/> |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of property, plant and equipment | | (3,450) | - |
| Proceeds from redemption of investments | | (3,537) | (4,611) |
| | | <hr/> | <hr/> |
| Net cash provided by/(used in) investing activities | | (6,987) | (4,611) |
| | | <hr/> | <hr/> |
| Net increase/(decrease) in cash held | | 1,276 | 36,587 |
| Cash and cash equivalents at beginning of financial year | | 55,499 | 18,912 |
| | | <hr/> | <hr/> |
| Cash and cash equivalents at end of financial year | 6 | 56,775 | 55,499 |
| | | <hr/> <hr/> | <hr/> <hr/> |

The accompanying notes form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2015

NOTE 1 - STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The directors have prepared the financial statements on the basis that the company is a non-reporting entity because there are no users who are dependent on its general purpose financial statements. The financial statements are special purpose financial statements that have been prepared in order to meet the requirements of the *Corporations Act 2001*. The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

The financial statements have been prepared in accordance with the mandatory Australian Accounting Standards applicable to entities reporting under the *Corporations Act 2001* and the significant accounting policies disclosed below, which the directors have determined are appropriate to meet the needs of members. Such accounting policies are consistent with those of previous periods unless stated otherwise

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise. The amounts presented in the financial statements have been rounded to the nearest dollar.

The financial statements were authorised for issue on _____ by the directors of the company

Accounting Policies

(a) Income Tax

The income tax expense (revenue) for the year comprises current income tax expense (income) and deferred tax expense (income).

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at the end of the reporting period. Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well unused tax losses.

Current and deferred income tax expense (income) is charged or credited directly to equity instead of the profit or loss when the tax relates to items that are credited or charged directly to equity.

Deferred tax assets and liabilities are ascertained based on temporary differences arising between tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also result where amounts have been fully expensed but future tax deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability settled, based on tax rates enacted or substantively enacted at reporting date. Their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2015

NOTE 1 - STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where a legally enforceable right of set-off exists, the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts or deferred tax assets or liabilities are expected to be recovered or settled.

(b) Inventories

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on the basis of weighed average cost.

(c) Plant and Equipment

Each class of plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

Plant and equipment are measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation

The depreciable amount of all fixed assets is depreciated on a straight line basis over the asset's useful life commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable assets are:

| Class of Fixed Asset | Depreciation Rate |
|-----------------------------|--------------------------|
| Plant and equipment | 7.5%-20% |

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the income statement.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2015

NOTE 1 - STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(d) Financial Instruments

Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument. For financial assets, this is equivalent to the date that the association commits itself to either purchase or sell the asset.

Financial instruments are initially measured at fair value plus transaction costs except where the instrument is classified 'at fair value through profit or loss' in which case transaction costs are expensed to profit or loss immediately.

Classification and subsequent measurement

Financial instruments are subsequently measured at either fair value, amortised cost using the effective interest rate method or cost. *Fair Value* represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is calculated as:

- (i) the amount at which the financial asset or financial liability is measured at initial recognition;
- (ii) less principal repayments;
- (iii) plus or minus the cumulative amortisation of the difference, if any, between the amount initially recognised and the maturity amount calculated using the *effective interest method*; and
- (iv) less any reduction for impairment.

The *effective interest method* is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of income or expense in profit or loss.

(i) Financial assets at fair value through profit and loss

Financial assets are classified at 'fair value through profit or loss' when they are held for trading for the purpose of short term profit taking, where they are derivatives not held for hedging purposes, or designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Realised and unrealised gains and losses arising from changes in fair value are included in profit or loss in the period in which they arise.

(ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2015

NOTE 1 - STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Loans and receivables are included in current assets, except for those which are not expected to mature within 12 months after the end of the reporting period, which will be classified as non-current assets.

(iii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the association's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

Held-to-maturity investments are included in non-current assets, except for those which are expected to mature within 12 months after the end of the reporting period, which will be classified as current assets.

If during the period the association sold or reclassified more than an insignificant amount of the held-to-maturity investments before maturity, the entire category of held-to-maturity investments would be tainted and would be reclassified as available-for-sale.

(iv) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not capable of being classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

Available-for-sale financial assets are included in non-current assets, except for those which are expected to mature within 12 months after the end of the reporting period, which will be classified as current assets.

(v) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost.

Fair Value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

Impairment

At the end of each reporting period, the association assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the statement of comprehensive income.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2015

NOTE 1 - STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(e) Impairment of Assets

At the end of each reporting period, the company reviews the carrying values of its tangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

(f) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities in the statement of financial position.

(g) Revenue and Other income

Revenue is measured at the fair value of the consideration received or receivable. And consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest income.

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods.

Donations and bequests are recognised as revenue when received.

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive the dividend has been established.

All revenue is stated net of the amount of goods and services tax (GST).

(h) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2015

NOTE 1 - STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(i) Trade and Other Payable

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the entity during the reporting period, which remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

(j) Leases

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the lease term.

(k) Key Estimates

(i) Impairment

The entity assesses impairment at the end of each reporting period by evaluation of conditions and events specific to the association that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions.

(l) Economic Dependence

Australian Philatelic Federation Limited is dependent on Australia Post for the majority of its revenue used to operate the business. At the date of this report the Board of Directors has no reason to believe Australia Post will not continue to support Australian Philatelic Federation Limited.

New accounting standards effective for the period

The Company has adopted all the amendments to Australian Accounting Standards issued by the Australian Accounting Standards Board, which are relevant to and effective for the Company's financial statements for the annual period beginning 1 July 2014.

None of the amendments have had a significant impact on the Company.

NOTES TO THE FINANCIAL STATEMENTS
 FOR THE YEAR ENDED 30 JUNE 2015

| | 2015 | 2014 |
|--|-----------------------|-----------------------|
| | \$ | \$ |
| NOTE 2 - REVENUE AND OTHER INCOME | | |
| Sales revenue: | | |
| -sale of goods | <u>21,151</u> | <u>10,956</u> |
| Other revenue: | | |
| -exhibition fees | 14,900 | 14,735 |
| -interest from other persons | 3,963 | 5,294 |
| -rendering of services - Australia Post | 108,000 | 108,000 |
| -frame sponsorship | 40 | 500 |
| -sundry income | <u>13,546</u> | <u>14,675</u> |
| | <u>140,449</u> | <u>143,204</u> |
| TOTAL REVENUE | <u><u>161,600</u></u> | <u><u>154,160</u></u> |

NOTE 3 - PROFIT FOR THE YEAR

| | | |
|--|----------------|----------------|
| (a) Expenses | | |
| Cost of sales | | |
| -cost of sales | <u>15,155</u> | <u>8,063</u> |
| Rental Expense on Operating Leases | | |
| -minimum lease payments | <u>3,126</u> | <u>3,065</u> |
| (b) Significant Revenue and Expenses | | |
| The following significant revenue and expense items are relevant in explaining the financial performance | | |
| Rendering of services - Australia Post | <u>108,000</u> | <u>108,000</u> |

NOTE 4 - INCOME TAX EXPENSE

| | | |
|--|---------------------|---------------------|
| (a) The components of tax expense comprise: | | |
| Current Tax | - | - |
| Deferred Tax | <u>1,102</u> | <u>3,233</u> |
| (b) The prima facie tax on profit before income tax is reconciled to the income tax as follows: | | |
| Prima facie tax payable on profit before tax at 30% | 1,102 | 3,233 |
| Less tax effect of: | | |
| -non-allowable items | <u>-</u> | <u>-</u> |
| Income tax expense attributable to the company | <u><u>1,102</u></u> | <u><u>3,233</u></u> |

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2015

| | 2015 | 2014 |
|--|--------------|--------------|
| | \$ | \$ |
| NOTE 5 - AUDITORS' REMUNERATION | | |
| Remuneration of the auditor of the company for: | | |
| -auditing the financial report | 4,500 | 4,250 |
| -taxation services provided by related practice of auditor | 1,300 | 1,250 |
| | <u>5,800</u> | <u>5,500</u> |

NOTE 6 - CASH AND CASH EQUIVALENTS

| | | |
|-----------------------|----------------------|----------------------|
| Cash at bank, Westpac | <u>56,775</u> | <u>55,499</u> |
| | <u><u>56,775</u></u> | <u><u>55,499</u></u> |

Reconciliation of Cash

Cash at the end of the financial year as shown in the statement of cash flows is reconciled to items in the statement of financial position as follows:

| | | |
|---------------------------|----------------------|----------------------|
| Cash and cash equivalents | <u>56,775</u> | <u>55,499</u> |
| | <u><u>56,775</u></u> | <u><u>55,499</u></u> |

NOTE 7 - TRADE AND OTHER RECEIVABLES

CURRENT

| | | |
|-------------------|--------------|--------------|
| Trade Receivables | 300 | 1,819 |
| GST Refundable | 1,449 | 75 |
| | <u>1,749</u> | <u>1,893</u> |

NOTE 8 - INVENTORIES

CURRENT

| | | |
|--|---------------|---------------|
| Stock of Replica Cards and Stampsafe | | |
| Products at lower of cost and net realisable value | <u>15,627</u> | <u>11,020</u> |

NOTE 9 - INCOME TAX REFUNDABLE

CURRENT

| | | |
|-----------------------|-----------------|-----------------|
| Income tax refundable | <u>-</u> | <u>-</u> |
| | <u><u>-</u></u> | <u><u>-</u></u> |

NOTE 10 - OTHER CURRENT ASSETS

CURRENT

| | | |
|-------------|--------------|--------------|
| Prepayments | <u>3,945</u> | <u>3,775</u> |
|-------------|--------------|--------------|

NOTES TO THE FINANCIAL STATEMENTS
 FOR THE YEAR ENDED 30 JUNE 2015

| | 2015 | 2014 |
|-----------------------------------|----------------|----------------|
| | \$ | \$ |
| NOTE 11 - FINANCIAL ASSETS | | |
| NON CURRENT | | |
| Held-to-maturity financial assets | 124,149 | 121,963 |
| Available for sale assets | 1,350 | - |
| | <u>125,499</u> | <u>121,963</u> |

NOTE 12 - PROPERTY, PLANT AND EQUIPMENT

| | | |
|--------------------------|-----------------|-----------------|
| Plant and equipment: | | |
| At cost | 105,161 | 101,711 |
| Accumulated depreciation | <u>(92,348)</u> | <u>(83,127)</u> |
| | <u>12,813</u> | <u>18,583</u> |

Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

| | Plant and Equipment \$ | Total \$ |
|-------------------------|------------------------------|----------------|
| Balance at 1 July 2013 | 27,326 | 27,326 |
| Additions | - | - |
| Depreciation expense | <u>(8,743)</u> | <u>(8,743)</u> |
| Balance at 30 June 2014 | <u>18,583</u> | <u>18,583</u> |
| Additions | <u>3,450</u> | 3,450.00 |
| Depreciation expense | <u>(9,220)</u> | <u>(9,220)</u> |
| Balance at 30 June 2015 | <u>12,813</u> | <u>12,813</u> |

NOTE 13 - DEFERRED TAX ASSET

| | | |
|--------------------|--------------|--------------|
| NON CURRENT | | |
| Deferred Tax Asset | 6,460 | 7,563 |
| | <u>6,460</u> | <u>7,563</u> |

NOTE 14 - OTHER NON CURRENT ASSETS

| | | |
|-------------|------------|------------|
| NON CURRENT | | |
| Trademark | 750 | 750 |
| | <u>750</u> | <u>750</u> |

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2015

| | 2015 | 2014 |
|---|--------------|---------------|
| | \$ | \$ |
| NOTE 15 - CASH FLOW INFORMATION | | |
| Reconciliation of Cash Flow from operations with Profit after Income Tax | | |
| Profit/(Loss) after income tax | 2,572 | 7,544 |
| Add non-cash flows in profit | | |
| Non Cash Items | 30 | 660 |
| Depreciation | 9,220 | 8,743 |
| Change in assets and liabilities: | | |
| Decrease/(increase) in receivables | 1,490 | (791) |
| Decrease/(Increase) in prepayments | (170) | 10,505 |
| Decrease/(increase) in inventories | (4,607) | 1,265 |
| Increase/(decrease) in GST creditors | (1,374) | 3,805 |
| Increase/(decrease) in income taxes payable | 1,102 | 9,467 |
| Net cash provided by (used in) operating activities | 8,263 | 41,198 |

NOTE 16 - MEMBERS' GUARANTEE

The company is limited by guarantee. If the company is wound up, the Constitution states that each member is required to contribute a maximum of \$2 each towards meeting any outstanding obligations of the company. At 30 June 2015 the number of members was 7 (2014:9).

NOTE 17 - COMPANY DETAILS

The registered office of the Company is:

184 Dexter Street
Cook ACT 2614

The principal place of business is:

184 Dexter Street
Cook ACT 2614

Secretary's Report.

I am pleased to present my tenth AGM annual report; this being my second as secretary.

Being APF secretary does involve a fair amount of time attending to meeting minutes, compiling annual reports and being in many cases in the front line when it comes to receiving requests, complaints or whatever and answering same.

During the year two directors resigned. Firstly the Youth Development Officer who was subsequently replaced by a Youth Project Officer. Secondly the resignation of the Public Relations Officer/Webmaster left another void to be filled. We were very fortunate that Peter Allan has been prepared to step up to the role of Webmaster. He has plans to completely revamp the site in the coming months. APF News - it was agreed that Gary Brown and myself we would compile the next few editions of the APF News. Thanks to Gary as editor the February and July issues have been published in a timely manner. Through other efforts we have been able to reduce the printing costs by a considerable amount as well as include 8 pages printed in colour in the centre. Gary has reported elsewhere the future direction of APF News.

During the year I have where possible attended as many Stamp Exhibitions in this part of the world which has taken me to New Zealand, Taiwan, Singapore as well as national exhibitions in Albany [WA] and Sydney.

In closing I welcome back Ian McMahon as the incoming APF secretary for 2015-2016.

John Moore
21 August 2015

VICE PRESIDENT'S REPORT

I am pleased to present my second report as Vice President of the Australian Philatelic Federation. The President has attended all four Executive Meetings held to date, so I have not yet been required to chair any meetings.

- **APF Strategic Plan**

The APF's strategic plan covers a three year period; the previous strategic plan is for the period 2012-2014. I have reviewed the strategic plan and have updated it with input from the APF Executive Meeting. I am pleased to present the APF strategic plan 2015-2018 to the AGM. This plan will be reviewed every six months.

- **APF Policy Revision**

I have been working on the APF Policy document. This has involved collating all of the minutes and sorting out the motions that are policy related and then updating the Policy document (which was last revised in 2004). This project will require another two years and will require all of the Executive to read and comment on draft revised sections at each Executive meeting.

The layout is modified from the original as it will have a description of each of the policies followed by the details of the relevant motions from various Executive Meetings. Old policies that are no longer applicable or have been superseded will be modified or deleted.

Various motions will need to be tabled and voted on to bring current policies affecting the Accord into line with Executive intent. I plan on setting up a subcommittee to help accelerate the updating. This committee will be decided at the next executive meeting.

A draft copy of the revised Policy document will be presented at the next AGM.

- **APF Frames**

The APF Frames Officer reports to the Vice President. Tony Presgrave's separate report can be found elsewhere in this AGM document. I would also like to thank Jeff Trinidad for all of his hard work on the frames restorations over the last three years.

- **Stamp Exhibitions**

I attended and represented the APF at the following National and International Stamp Exhibitions:

- Adelaide Stampex 2014 [10th -12th October 2014]
- Baypex NZ National Stamp Exhibition [14th – 16th November 2014]
- Malaysia FIP/FIAP Stamp Exhibition [1st - 6th December 2015]
- ANZAC Sydney National Exhibition [16th -19th April 2015]
- TAIPEI FIAP 2015 Stamp Exhibition [25th – 28th April 2015]
- Singapore FIP World Stamp Exhibition 2015 [13th – 17th August 2015]

I attended the following FIP Commission meetings as an observer: Traditional, Postal History, Postal Stationery and Aerophilately. In addition, I attended the FIAP meeting in Taipei.

- **Miscellaneous**

An expression of interest in designing a new medal for the APF sent out to all councils and clubs. The expression of interest has been published in the APF News. The deadline has been extended to the 31st December 2015.

Thank you for trusting me to be the Vice President during the last two years. It has been a great privilege and I have gained a greater understanding of the needs of organised philately. I wish to continue serving on the APF and seek your votes in the upcoming elections.

Glen Stafford
Vice President
26 July 2015

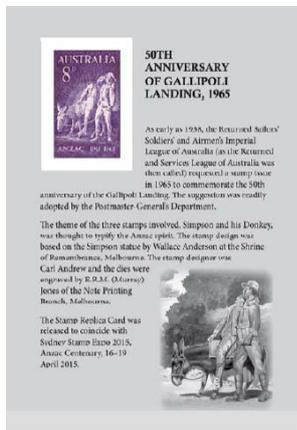
PHILATELIC DEVELOPMENT OFFICER'S REPORT

Sato Grand Prix Tasmania Collection

The APF publishes an APF Exhibit Series which seeks to preserve a record of important exhibits of Australian material as well as important exhibits of Australian exhibitors. There have been five previous exhibits published as part of the series:

- *Tasmania Postal History* by Michael Blake
- *Postal History of The Port Phillip District 1839-1851* by Ray Kelly
- *Postal History of New South Wales* by Ed Druce
- *Whiskers* by John Sinfield
- *Queensland Revenues* by Dave Elsmore

The latest in the series is the exhibit *Tasmania: Imperforate Stamps from Courier to Chalon Head* formed by Koichi Sato RDP FRSP of Japan. This exhibit clearly falls into this category as one of the best collections of Tasmania ever exhibited. The international Large Gold medal Exhibit went on to win the Grand Prix D'Honneur, the highest award at FIP World exhibitions, at Australia 2013. The Publication was published and available for sale at Sydney Stamp Expo 2015 and includes all 128 pages of the exhibit presented in colour, perfect bound. Copies are available for \$50 plus postage from the APF Store. Copies of *Whiskers* are also available from the APF Store.

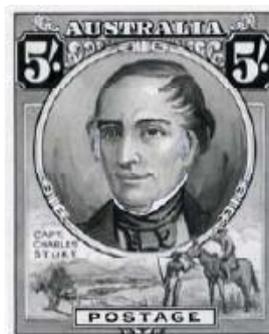


Stamp Replica Cards

The 50th and last of the APF Stamp Replica Cards produced from the original dies was produced for Sydney 2015 using the 1965 8d ANZAC stamp. Australia Post provided 3,000 (purple) and 100 (black) copies of the ANZAC Replica Card at Sydney Stamp Expo 2015. The black prints were sold with copies of a book on all of the replica cards authored by Martin Walker and sold by the APF. The replica card and the book on the replica cards are both available for the APF store.

Abandoned Stamp Cards

The second in the series of Abandoned released in conjunction with Adelaide design of the card featured a Charles prepared by the Note Printing Branch in high value definitive series featuring intended to replace the high value Robes



Stamp Cards was Stampshow 2014. The Sturt design which was about 1943, as part of a Famous Australians stamps.

Collector Series Brochures

The APF provides a series of brochures for use in promoting the hobby which are available either on the APF website or as printed brochures. The current brochures are:

- Why Collect Stamps?
- Why Join A Stamp Club?
- I have just inherited a stamp collection - where do I go from here?
- I have rediscovered stamp collecting - where do I go from here?
- Where do I get stamps for my collection?

- Beyond Australia
- How can I identify and value my stamps?
- An Introduction to Exhibition - Part One
- An Introduction to Exhibiting - Part Two
- An Introduction to Stamp Collecting
- Thumbnail Descriptions of the Exhibition Classes
- Using the Internet to Widen Your Research Boundaries

Stamp News Articles

The series of articles in APF News Introducing the APF have continued throughout 2014-15. A period of time after publication in Stamp News, the articles are placed on the APF website www.apf.org.au/Stampnews.

Journal Support Program

Two Societies currently have their journals supported through the APF journal support program:

- Frama Study Group (has had four years of support to date)
- Australian Postcard Society (has had three years of support to date)

Adelaide Archival Products Store

Mike Kovaleff manages the APF's archival store which sells archival quality exhibition paper and protectors as well as replica cards and APF souvenirs. An order form listing the products available can be found on the APF's website.

APF Exhibition Packages

The APF provides each exhibition organizing committee a grant of the following –

- Full National, \$2,500.00,
- Half National \$1,500.00, and
- National One-Frame \$1,000.00.

In return the organizing committee is expected to provide at no charge

- Three frames for APF material,
- A full page ad in the catalogue,
- A stand, and
- The right to sell an APF souvenir item.

The frames are for two frames for detailed exhibition class descriptions and the other frame for the acknowledgements of the Frame Restoration Sponsors.

One-up Club

The One-Up Club seeks to encourage exhibitors to improve their exhibits by providing advice on how they might improve their exhibit. There was one request for assessment through the One-up Club during 2014-15.

Visiting Speakers

The APF maintains a list of visiting speakers on the APF website to encourage Councils and Clubs to organise events where talks and displays can be given by notable philatelists. Councils are requested to advise me of any changes or additions to the list.

APF App

Peter Allan has been working on an APF App for iphone/ipad and android to promote stamp collecting in Australia.

Ian McMahan

Philatelic Development Officer

July 2015

International Officers Report

FIP / FIAP Exhibitions

Korea 2014 (FIP)

This Exhibition also included the FIP Bi-annual Congress.

Our Commissioner was David Figg. Assistant Commissioner Arthur Gray.

Jury members were: Bernard Beston, Malcolm Groom and Darryl Fuller.

The FIP Congress was held on 12 August and on 10-11 August there was 11 Commission meetings (plus some seminars). The Commission meetings were well attended by Australian Bureau/Delegates or their proxies.

MALAYSIA 2014 (FIP / FIAP)

This was a restricted FIP, with Youth, Thematics and Modern Classes and a Full FIAP Exhibition. Considering it had been many years that Malaysia had run an exhibition, it was much better than expected. Well set up; looked to run to schedule; nice venue; great hotel next door and so on.

The Commissioner was Linda Lee and Glen Stafford as Assistant.

Judges were Ian McMahon as Jury Secretary, Linda Lee and Bernard Beston.

TAIPEI 2015 (FIAP)

24 – 28 APRIL 2015.

This FIAP Exhibition, included all FIP classes and Australia was again well represented.

Commissioner: John Moore and Assistant was Stephen Browne.

Judges were Gary Brown as Jury Secretary, Bernard Beston and Glen Stafford as Apprentice. Stephen Browne, won the Grand Prix D-honour.

FIAP Meetings.

Australia, as a full member of FIAP has a member on the Executive Board and this position is held by Gary Brown. There were Exco meetings in Korea; Malaysia and Taipei. It was pleasing to see between 6 to 12 Australian's attending these meetings as observers.

Australian International Jurors.

Australia currently has listed at FIP level 21 qualified judges.

Australia continues to be in the top 3 countries in number of exhibits at these various International Exhibitions and early indications show this will continue in 2015 / 2016, with Singapore 2015 taking 87 frames; Hong Kong 97 frames and well in excess of 200 being applied for New York 2016.

In conclusion I wish to say that I worked closely with the IPP, Darryl Fuller when considering appointments for the Australian Accords.

Gary Brown
International Officer

REPORT: Judges Refresher Course 2015

The years 2007 and 2011 saw the APF run two Judges Training Courses. The APF felt it was time for current eligible judges to undertake a refresher course due to the number of changes in the majority of areas of Philately.

Thus prior to Sydney 2015 there will be a 2 day refresher judges course to be held at Philas House. A total of 61 invitations were sent out and from that number 50 actually attended the course, together with 4 guests from New Zealand.

The APF had moved to the integration of Philatelic and Postcard juries, we need to take this into consideration. Thus will be 25% of the 2 day course, was allocated to this discipline as the majority of attendees being Philatelic judges, these members need to get a good overview of postcards.

To assist those attending an allowance towards travel was made as was 3 nights shared accommodation, together with a get together dinner on the first evening.

The feedback has almost been finalised and early indications that the overall opinion of the course was 9 out of 10. There were a number of sessions in front of the frames which was quite successful.

All current Australian judges were expected to attend the refresher course and attendance at the course will be taken into the allocation of future jury appointments and most certainly for accord appointments.

FUTURE.

The APF has made the decision to have a Judges Training Course, which will be held in Adelaide in 2016 a couple of Days prior to the Australasian Challenge Exhibition (7 – 9 October 2016). This is open for all Exhibitors to apply to attend with a minimum of a Vermeil National medal in a FIP Class.

As advance warning a secondly after the success of the Sydney Course, a refresher course will be run in 2017 just prior to the Melbourne National.

Gary Brown
International Officer

Immediate Past President's Report

Accords

The Accord system in general is working well with many newer Australian judges attending National exhibitions in other countries. There are still a few problems with getting judges out to Australia but I hope that this becomes less of an issue over time. However, since one of the main aims of the exchanges is to get exposure for Australian judges this is working well.

Hong Kong – the Hong Kong Accord is working well with Paul Xavier attending the HK show in March. Daniel Szeto was the Hong Judge who attended Sydney Stamp Expo in April. There will be HK exhibition in March 2016 due to the FIAP show they are holding in November 2015. So Murray Collins will now attend the 2016 March exhibition in Hong Kong.

South Africa – David Figg will be doing his first accord job in South Africa this year. It is hoped that a South African judge will come out for the Mandurah show in WA in 2016.

New Zealand – The Australasian Challenge in 2014 at Napier in New Zealand went well with Australia supplying about half the exhibits. A number of Australians went (both exhibitors and judges) and it was most enjoyable exhibition. Lindsay Chitty was the Judge/Commissioner to Sydney Stamp Expo 2015. David Benson will be the Judge/Commissioner to the Wellington Show in October 2015.

UK – James Johnstone was to be the Accord judge going to the UK in 2015 but the UK decided that the Autumn Stampex exhibition would be too small so James will now attend Autumn Stampex in 2016. This will be a much larger exhibition featuring the KGVI Collectors Society and a world Cinderella's meeting. We will also try to get a UK judge out to Mandurah in 2016.

USA – There have been some difficulties in getting US judges out to Australia and it was not possible to get one to Sydney. It is hoped one can be arranged for Canberra in 2016. Dingle Smith will be our accord judge at Caltex in Baltimore in September 2015.

Sweden – The Nations Challenge was very successful in Malmo in Sweden with a number of Australians attending. However, there has no progress on exchanging judges and this accord is currently on hold.

Canada – This accord was considered to have fallen over but this year Charles Bromser was invited to Canada to be an accord judge. It is hoped that this will lead to a resurrection of the Accord.

Finland – There is no accord planned with Finland but Australia has been invited to participate in Finlandia 2017, which will celebrate 100 years of Finland becoming a country. David Figg will be the Commissioner (as postcards will be part of the exhibition) and we hope to have two judges.

UAE – The UAE is keen to have an exchange of judges and the first Australian judge (John Vassallo) will attend Sharjah 2015 in early November 2015. It is hoped a UAE judge will attend Canberra in 2016.

Australasian Challenge Rules

Following discussion at an APF meeting it was decided to see if further changes to the rules were needed. Information on the proposed changes was sent to all State (and Territory) Councils and the NZ Philatelic Federation. From this feedback the following changes have been made to the makeup of teams:

- A team is made up of 4 exhibitors plus either two novices or two youth exhibitors or one youth and one novice. (This change was brought in last year).
- The four exhibitors may now comprise one of the following:
 - Four 5-frame exhibits; or
 - Three 5-frame exhibits and one 8-frame; or
 - Two 5-frame exhibits and two 8-frame exhibits.
- Postcards are now eligible to be part of the Challenge.

A novice is still restricted to 2-5 frames. It is hoped that the above changes will make it easier for everyone to attract a strong team of exhibitors.

Generic Exhibition Envelopes

The envelopes were printed following sponsorship from Phoenix Auctions. They have been trialled at the Adelaide and Sydney exhibitions and have worked well. The original batch of 5,000 will last a number of years and will save exhibitions a significant amount of money.

Darryl Fuller
Immediate Past President
6 August 2015